

FalmouthNet FTTP GPON 1:32 Split Ratio

Infrastructure Capital	Total Aerial Cost (\$)	Aerial Cost/Mile	Aerial Cost/Passing	Total Underground Cost (\$)	Underground Cost/Mile	Underground Cost/Passing	Total Cost (\$)	Blended Cost/Mile	Blended Cost/Passing
Outside Plant	\$23,070,287	\$82,273	\$1,209	\$14,161,407	\$145,829	\$2,111	\$40,880,953	\$108,288	\$1,585
Hub, Transport and Access							\$4,249,377	\$11,256	\$165
Vehicles, Tools, Real Estate & Other							\$0	\$0	\$0
Infrastructure Total	\$23,070,287	\$82,273	\$1,209	\$14,161,407	\$145,829	\$2,111	\$45,130,330	\$119,544	\$1,750

Subscriber Installation	Total Cost (\$)	Blended Cost/Sub
Installation (Labor and Materials)	\$9,883,230	\$766
Customer Premise Electronics	\$1,557,570	\$121
Total Subscriber Installation Capital	\$11,440,800	\$887

Total Project Cost	Total Project Cost (\$)	Total Cost/Sub (\$)
Total Cost Per Subscriber	\$56,571,130	\$4,386

	Total Aerial Cost (\$)	Aerial Cost/Mile	Aerial Cost/Passing	Total Underground Cost (\$)	Underground Cost/Mile	Underground Cost/Passing	Total Cost (\$)	Blended Cost/Mile	Blended Cost/Passing
Engineering	\$2,523,043	\$8,998	\$132	\$672,998	\$6,930	\$100	\$3,196,041	\$8,466	\$124
Makeready	\$5,608,200	\$20,000	\$294	\$0	\$0	\$0	\$5,608,200	\$14,855	\$217
Strand & Hardware	\$0	\$0	\$0	\$0	\$0	\$0	\$1,327,063	\$3,515	\$51
Pedestals, Vaults & Conduit	\$0	\$0	\$0	\$0	\$0	\$0	\$2,322,196	\$6,151	\$90
Fiber Optic Cable	\$1,834,783	\$6,543	\$96	\$642,566	\$6,617	\$96	\$2,477,349	\$6,562	\$96
Service Taps	\$729,143	\$2,600	\$38	\$256,313	\$2,639	\$38	\$985,456	\$2,610	\$38
Fiber Management	\$1,697,945	\$6,055	\$89	\$585,477	\$6,029	\$87	\$2,283,422	\$6,048	\$89
Video Processing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Network & Transport	\$0	\$0	\$0	\$0	\$0	\$0	\$2,063,220	\$5,465	\$80
OLT & Distribution	\$0	\$0	\$0	\$0	\$0	\$0	\$2,186,158	\$5,791	\$85
Buildings and Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Vehicles, Tools and Machinery	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Construction Labor	\$10,677,173	\$38,077	\$559	\$12,004,053	\$123,613	\$1,790	\$22,681,226	\$60,080	\$879
Installation	\$0	\$0	\$0	\$0	\$0	\$0	\$9,883,230	\$26,179	\$383
CPE	\$0	\$0	\$0	\$0	\$0	\$0	\$1,557,570	\$4,126	\$60
Other Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Project Cost	\$23,070,287	\$82,273	\$1,209	\$14,161,407	\$145,829	\$2,111	\$56,571,130	\$149,849	\$2,193

Project Scope	
Project Name:	FalmouthNet FTTP GPON 1:32 Split Ratio
Date Prepared:	2/17/22
Aerial Miles:	280.41
Underground Miles:	97
Total Plant Miles:	378
Aerial Passings:	19,088
Underground Passings:	6,707
Total Passings:	25,795
Projected Take Rate:	50%
Projected Aerial Sub	9,544
Projected UG Sub	3,354
Projected Total Sub	12,898
Aerial Density	68
Underground Density	69
Blended Density	68

74%
26%

Item	Quantity	Contingency	Price	Tax (Y/N) @ 6.25%	Total Cost	Supplier	Source/Notes
24X36X24 VAULT	1,109	5.0%	\$747.5	Y	\$924,828.69		
Peds & Vaults Item	0	0.0%	\$0.0	Y	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	Y	\$0.00		
2" INTERDUCT	513,000	10.0%	\$2.0	Y	\$1,206,632.38		
#12 CU AWG THHN Tracer Wire	518,500	3.0%	\$0.2	Y	\$117,459.38		
5/8" x 8' Ground Rod & Cad-Weld	1,109	3.0%	\$60.4	Y	\$73,275.31		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$2,185,596.0		\$0.00		
Total Peds, Vaults & Conduit:					\$2,322,195.75		

	Total By Supplier		
	Pretax	Tax	Total
Supplier 1	\$0.0	\$0.0	\$0.0
Supplier 2	\$0.0	\$0.0	\$0.0
Supplier 3	\$0.0	\$0.0	\$0.0
Supplier 4	\$0.0	\$0.0	\$0.0
Supplier 5	\$0.0	\$0.0	\$0.0
Supplier 6	\$0.0	\$0.0	\$0.0
Supplier 7	\$0.0	\$0.0	\$0.0
Supplier 8	\$0.0	\$0.0	\$0.0
Supplier 9	\$0.0	\$0.0	\$0.0
Supplier 10	\$0.0	\$0.0	\$0.0
Supplier 11	\$0.0	\$0.0	\$0.0
Supplier 12	\$0.0	\$0.0	\$0.0
Supplier 13	\$0.0	\$0.0	\$0.0
Supplier 14	\$0.0	\$0.0	\$0.0
Supplier 15	\$0.0	\$0.0	\$0.0
Supplier 16	\$0.0	\$0.0	\$0.0
Supplier 17	\$0.0	\$0.0	\$0.0
Supplier 18	\$0.0	\$0.0	\$0.0
Supplier 19	\$0.0	\$0.0	\$0.0
Supplier 20	\$0.0	\$0.0	\$0.0
Supplier 21	\$0.0	\$0.0	\$0.0
Supplier 22	\$0.0	\$0.0	\$0.0
Supplier 23	\$0.0	\$0.0	\$0.0
Supplier 24	\$0.0	\$0.0	\$0.0
Supplier 25	\$0.0	\$0.0	\$0.0
Supplier 26	\$0.0	\$0.0	\$0.0
Supplier 27	\$0.0	\$0.0	\$0.0
Supplier 28	\$0.0	\$0.0	\$0.0
Supplier 29	\$0.0	\$0.0	\$0.0
Supplier 30	\$0.0	\$0.0	\$0.0

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Universe
Passings
25,795

Build
Passings
25,795

Item	Quantity	Price	Tax (Y/N) @ 6.25%	Total Cost	Universe Cost/Passing	Build Cost	Supplier	Source/Notes
Cisco ASR 9006	1	\$1,720,152.8	Y	\$1,827,662.38	\$70.85	\$1,827,662.38		
FortiDCS 200F	1	\$89,790.0	Y	\$95,306.25	\$3.69	\$95,306.25		
VMWare VSAN	1	\$37,375.0	Y	\$39,710.94	\$1.54	\$39,710.94		
Fortigate 100F2	1	\$12,348.7	Y	\$13,120.49	\$0.51	\$13,120.49		
VMWare Hypervisor	1	\$11,190.1	Y	\$11,889.45	\$0.46	\$11,889.45		
ManageEngine OpManager	1	\$26,237.3	Y	\$27,877.08	\$1.08	\$27,877.08		
Development Time/Partner Interface	1	\$37,375.0	Y	\$39,710.94	\$1.54	\$39,710.94		
Backup Appliance + Service	1	\$7,475.0	Y	\$7,942.19	\$0.31	\$7,942.19		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
No Overhead	0.0%	\$1,941,853.9		\$0.00	\$0.00	\$0.00		
Total Network & Transport				\$2,063,219.7		\$2,063,219.7		

	Total By Supplier		
	Pretax	Tax	Total
Supplier 1	\$0.0	\$0.0	\$0.0
Supplier 2	\$0.0	\$0.0	\$0.0
Supplier 3	\$0.0	\$0.0	\$0.0
Supplier 4	\$0.0	\$0.0	\$0.0
Supplier 5	\$0.0	\$0.0	\$0.0
Supplier 6	\$0.0	\$0.0	\$0.0
Supplier 7	\$0.0	\$0.0	\$0.0
Supplier 8	\$0.0	\$0.0	\$0.0
Supplier 9	\$0.0	\$0.0	\$0.0
Supplier 10	\$0.0	\$0.0	\$0.0
Supplier 11	\$0.0	\$0.0	\$0.0
Supplier 12	\$0.0	\$0.0	\$0.0
Supplier 13	\$0.0	\$0.0	\$0.0
Supplier 14	\$0.0	\$0.0	\$0.0
Supplier 15	\$0.0	\$0.0	\$0.0
Supplier 16	\$0.0	\$0.0	\$0.0
Supplier 17	\$0.0	\$0.0	\$0.0
Supplier 18	\$0.0	\$0.0	\$0.0
Supplier 19	\$0.0	\$0.0	\$0.0
Supplier 20	\$0.0	\$0.0	\$0.0
Supplier 21	\$0.0	\$0.0	\$0.0
Supplier 22	\$0.0	\$0.0	\$0.0
Supplier 23	\$0.0	\$0.0	\$0.0
Supplier 24	\$0.0	\$0.0	\$0.0
Supplier 25	\$0.0	\$0.0	\$0.0
Supplier 26	\$0.0	\$0.0	\$0.0
Supplier 27	\$0.0	\$0.0	\$0.0
Supplier 28	\$0.0	\$0.0	\$0.0
Supplier 29	\$0.0	\$0.0	\$0.0
Supplier 30	\$0.0	\$0.0	\$0.0

Item	Quantity	Contingency	Price	Tax (Y/N)	Total Cost	Supplier	Source/Notes
				@ 6.25%			
Item	0	0.0%	\$0.0	Y	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$0.0		\$0.00		
Total Other 1					\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$0.0		\$0.00		
Total Other 2					\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$0.0		\$0.00		
Total Other 3					\$0.00		
Total Other Capital					\$0.00		

Total By Supplier			
	Pretax	Tax	Total
Supplier 1	\$0.0	\$0.0	\$0.0
Supplier 2	\$0.0	\$0.0	\$0.0
Supplier 3	\$0.0	\$0.0	\$0.0
Supplier 4	\$0.0	\$0.0	\$0.0
Supplier 5	\$0.0	\$0.0	\$0.0
Supplier 6	\$0.0	\$0.0	\$0.0
Supplier 7	\$0.0	\$0.0	\$0.0
Supplier 8	\$0.0	\$0.0	\$0.0
Supplier 9	\$0.0	\$0.0	\$0.0
Supplier 10	\$0.0	\$0.0	\$0.0
Supplier 11	\$0.0	\$0.0	\$0.0
Supplier 12	\$0.0	\$0.0	\$0.0
Supplier 13	\$0.0	\$0.0	\$0.0
Supplier 14	\$0.0	\$0.0	\$0.0
Supplier 15	\$0.0	\$0.0	\$0.0
Supplier 16	\$0.0	\$0.0	\$0.0
Supplier 17	\$0.0	\$0.0	\$0.0
Supplier 18	\$0.0	\$0.0	\$0.0
Supplier 19	\$0.0	\$0.0	\$0.0
Supplier 20	\$0.0	\$0.0	\$0.0
Supplier 21	\$0.0	\$0.0	\$0.0
Supplier 22	\$0.0	\$0.0	\$0.0
Supplier 23	\$0.0	\$0.0	\$0.0
Supplier 24	\$0.0	\$0.0	\$0.0
Supplier 25	\$0.0	\$0.0	\$0.0
Supplier 26	\$0.0	\$0.0	\$0.0
Supplier 27	\$0.0	\$0.0	\$0.0
Supplier 28	\$0.0	\$0.0	\$0.0
Supplier 29	\$0.0	\$0.0	\$0.0
Supplier 30	\$0.0	\$0.0	\$0.0