

FalmouthNet FTTP XGSPON 1:64 & 20% AE

Infrastructure Capital	Total Aerial Cost (\$)	Aerial Cost/Mile	Aerial Cost/Passing	Total Underground Cost (\$)	Underground Cost/Mile	Underground Cost/Passing	Total Cost (\$)	Blended Cost/Mile	Blended Cost/Passing
Outside Plant	\$24,313,004	\$86,705	\$1,274	\$14,696,555	\$151,339	\$2,191	\$42,662,346	\$113,007	\$1,654
Hub, Transport and Access							\$5,374,308	\$14,236	\$208
Vehicles, Tools, Real Estate & Other							\$0	\$0	\$0
<b>Infrastructure Total</b>	<b>\$24,313,004</b>	<b>\$86,705</b>	<b>\$1,274</b>	<b>\$14,696,555</b>	<b>\$151,339</b>	<b>\$2,191</b>	<b>\$48,036,654</b>	<b>\$127,243</b>	<b>\$1,862</b>

Subscriber Installation	Total Cost (\$)	Blended Cost/Sub
Installation	\$9,883,230	\$766
CPE	\$1,611,014	\$125
<b>Total Subscriber Installation Capital</b>	<b>\$11,494,244</b>	<b>\$891</b>

Total Project Cost	Total Project Cost (\$)	Total Cost/Sub (\$)
<b>Total Cost Per Subscriber</b>	<b>\$59,530,898</b>	<b>\$4,616</b>

	Total Aerial Cost (\$)	Aerial Cost/Mile	Aerial Cost/Passing	Total Underground Cost (\$)	Underground Cost/Mile	Underground Cost/Passing	Total Cost (\$)	Blended Cost/Mile	Blended Cost/Passing
Engineering	\$2,993,133	\$10,674	\$157	\$963,989	\$9,927	\$144	\$3,957,122	\$10,482	\$153
Makeready	\$5,608,200	\$20,000	\$294	\$0	\$0	\$0	\$5,608,200	\$14,855	\$217
Strand & Hardware	\$0	\$0	\$0	\$0	\$0	\$0	\$1,327,063	\$3,515	\$51
Pedestals, Vaults & Conduit	\$0	\$0	\$0	\$0	\$0	\$0	\$2,325,724	\$6,161	\$90
Fiber Optic Cable	\$2,201,285	\$7,850	\$115	\$771,395	\$7,944	\$115	\$2,972,681	\$7,874	\$115
Service Taps	\$795,134	\$2,836	\$42	\$279,536	\$2,879	\$42	\$1,074,669	\$2,847	\$42
Fiber Management	\$1,781,105	\$6,352	\$93	\$585,477	\$6,029	\$87	\$2,366,582	\$6,269	\$92
Video Processing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Network & Transport	\$0	\$0	\$0	\$0	\$0	\$0	\$2,063,220	\$5,465	\$80
OLT & Distribution	\$0	\$0	\$0	\$0	\$0	\$0	\$3,311,089	\$8,771	\$128
Buildings and Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Vehicles, Tools and Machinery	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Construction Labor	\$10,934,147	\$38,993	\$573	\$12,096,158	\$124,561	\$1,804	\$23,030,305	\$61,004	\$893
Installation	\$0	\$0	\$0	\$0	\$0	\$0	\$9,883,230	\$26,179	\$383
CPE	\$0	\$0	\$0	\$0	\$0	\$0	\$1,611,014	\$4,267	\$62
Other Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Project Cost</b>	<b>\$24,313,004</b>	<b>\$86,705</b>	<b>\$1,274</b>	<b>\$14,696,555</b>	<b>\$151,339</b>	<b>\$2,191</b>	<b>\$59,530,898</b>	<b>\$157,689</b>	<b>\$2,308</b>

Project Scope	
Project Name:	FalmouthNet FTTP XGSPON 1:64 & 20% AE
Date Prepared:	2/17/22
Aerial Miles:	280.41
Underground Miles:	97
Total Plant Miles:	378
Aerial Passings:	19,088
Underground Passings:	6,707
Total Passings:	25,795
Projected Take Rate:	50%
Projected Aerial Sub	9,544
Projected UG Sub	3,354
Projected Total Sub	12,898
Aerial Density	68
Underground Density	69
Blended Density	68

74%  
26%





Item	Quantity	Contingency	Price	Tax (Y/N) @ 6.25%	Total Cost	Supplier	Source/Notes
24X36X24 VAULT	1,109	5.0%	\$747.5	Y	\$924,828.69		
Peds & Vaults Item	0	0.0%	\$0.0	Y	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	Y	\$0.00		
2" INTERDUCT	514,500	10.0%	\$2.0	Y	\$1,210,160.94		
#12 CU AWG THHN Tracer Wire	519,500	3.0%	\$0.2	Y	\$117,459.38		
5/8" x 8' Ground Rod & Cad-Weld	1,109	3.0%	\$60.4	Y	\$73,275.31		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
Peds & Vaults Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$2,188,917.0		\$0.00		
<b>Total Peds, Vaults &amp; Conduit:</b>					<b>\$2,325,724.31</b>		

Total By Supplier			
	Pretax	Tax	Total
Supplier 1	\$0.0	\$0.0	\$0.0
Supplier 2	\$0.0	\$0.0	\$0.0
Supplier 3	\$0.0	\$0.0	\$0.0
Supplier 4	\$0.0	\$0.0	\$0.0
Supplier 5	\$0.0	\$0.0	\$0.0
Supplier 6	\$0.0	\$0.0	\$0.0
Supplier 7	\$0.0	\$0.0	\$0.0
Supplier 8	\$0.0	\$0.0	\$0.0
Supplier 9	\$0.0	\$0.0	\$0.0
Supplier 10	\$0.0	\$0.0	\$0.0
Supplier 11	\$0.0	\$0.0	\$0.0
Supplier 12	\$0.0	\$0.0	\$0.0
Supplier 13	\$0.0	\$0.0	\$0.0
Supplier 14	\$0.0	\$0.0	\$0.0
Supplier 15	\$0.0	\$0.0	\$0.0
Supplier 16	\$0.0	\$0.0	\$0.0
Supplier 17	\$0.0	\$0.0	\$0.0
Supplier 18	\$0.0	\$0.0	\$0.0
Supplier 19	\$0.0	\$0.0	\$0.0
Supplier 20	\$0.0	\$0.0	\$0.0
Supplier 21	\$0.0	\$0.0	\$0.0
Supplier 22	\$0.0	\$0.0	\$0.0
Supplier 23	\$0.0	\$0.0	\$0.0
Supplier 24	\$0.0	\$0.0	\$0.0
Supplier 25	\$0.0	\$0.0	\$0.0
Supplier 26	\$0.0	\$0.0	\$0.0
Supplier 27	\$0.0	\$0.0	\$0.0
Supplier 28	\$0.0	\$0.0	\$0.0
Supplier 29	\$0.0	\$0.0	\$0.0
Supplier 30	\$0.0	\$0.0	\$0.0







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Universe  
Passings  
25,795

Build  
Passings  
25,795

Item	Quantity	Price	Tax (Y/N) @ 6.25%	Total Cost	Universe	Build	Supplier	Source/Notes
					Cost/Passing	Cost		
Cisco ASR 9006	1	\$1,720,152.8	Y	\$1,827,662.38	\$70.85	\$1,827,662.38		
FortiDCS 300F	1	\$39,790.0	Y	\$95,306.25	\$3.69	\$95,306.25		
VMWare vSAN	1	\$37,375.0	Y	\$39,710.94	\$1.54	\$39,710.94		
Fortigate 100F2	1	\$12,348.7	Y	\$13,120.49	\$0.51	\$13,120.49		
VMWare Hypervisor	1	\$11,190.1	Y	\$11,889.45	\$0.46	\$11,889.45		
ManageEngine OpManager	1	\$26,237.3	Y	\$27,877.08	\$1.08	\$27,877.08		
Development Time/Partner Interface	1	\$37,375.0	Y	\$39,710.94	\$1.54	\$39,710.94		
Backup Appliance + Service	1	\$7,475.0	Y	\$7,942.19	\$0.31	\$7,942.19		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
Network & Transport Item	0	\$0.0	N	\$0.00	\$0.00	\$0.00		
No Overhead	0.0%	\$1,941,853.9		\$0.00	\$0.00	\$0.00		
<b>Total Network &amp; Transport</b>				<b>\$2,063,219.7</b>		<b>\$2,063,219.7</b>		

Total By Supplier			
Supplier	Pretax	Tax	Total
Supplier 1	\$0.0	\$0.0	\$0.0
Supplier 2	\$0.0	\$0.0	\$0.0
Supplier 3	\$0.0	\$0.0	\$0.0
Supplier 4	\$0.0	\$0.0	\$0.0
Supplier 5	\$0.0	\$0.0	\$0.0
Supplier 6	\$0.0	\$0.0	\$0.0
Supplier 7	\$0.0	\$0.0	\$0.0
Supplier 8	\$0.0	\$0.0	\$0.0
Supplier 9	\$0.0	\$0.0	\$0.0
Supplier 10	\$0.0	\$0.0	\$0.0
Supplier 11	\$0.0	\$0.0	\$0.0
Supplier 12	\$0.0	\$0.0	\$0.0
Supplier 13	\$0.0	\$0.0	\$0.0
Supplier 14	\$0.0	\$0.0	\$0.0
Supplier 15	\$0.0	\$0.0	\$0.0
Supplier 16	\$0.0	\$0.0	\$0.0
Supplier 17	\$0.0	\$0.0	\$0.0
Supplier 18	\$0.0	\$0.0	\$0.0
Supplier 19	\$0.0	\$0.0	\$0.0
Supplier 20	\$0.0	\$0.0	\$0.0
Supplier 21	\$0.0	\$0.0	\$0.0
Supplier 22	\$0.0	\$0.0	\$0.0
Supplier 23	\$0.0	\$0.0	\$0.0
Supplier 24	\$0.0	\$0.0	\$0.0
Supplier 25	\$0.0	\$0.0	\$0.0
Supplier 26	\$0.0	\$0.0	\$0.0
Supplier 27	\$0.0	\$0.0	\$0.0
Supplier 28	\$0.0	\$0.0	\$0.0
Supplier 29	\$0.0	\$0.0	\$0.0
Supplier 30	\$0.0	\$0.0	\$0.0









Item	Quantity	Contingency	Price	Tax (Y/N)	Total Cost	Supplier	Source/Notes
				@ 6.25%			
Item	0	0.0%	\$0.0	Y	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$0.0		\$0.00		
<b>Total Other 1</b>					<b>\$0.00</b>		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$0.0		\$0.00		
<b>Total Other 2</b>					<b>\$0.00</b>		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
Item	0	0.0%	\$0.0	N	\$0.00		
No Overhead	0%		\$0.0		\$0.00		
<b>Total Other 3</b>					<b>\$0.00</b>		
<b>Total Other Capital</b>					<b>\$0.00</b>		

Total By Supplier			
	Pretax	Tax	Total
Supplier 1	\$0.0	\$0.0	\$0.0
Supplier 2	\$0.0	\$0.0	\$0.0
Supplier 3	\$0.0	\$0.0	\$0.0
Supplier 4	\$0.0	\$0.0	\$0.0
Supplier 5	\$0.0	\$0.0	\$0.0
Supplier 6	\$0.0	\$0.0	\$0.0
Supplier 7	\$0.0	\$0.0	\$0.0
Supplier 8	\$0.0	\$0.0	\$0.0
Supplier 9	\$0.0	\$0.0	\$0.0
Supplier 10	\$0.0	\$0.0	\$0.0
Supplier 11	\$0.0	\$0.0	\$0.0
Supplier 12	\$0.0	\$0.0	\$0.0
Supplier 13	\$0.0	\$0.0	\$0.0
Supplier 14	\$0.0	\$0.0	\$0.0
Supplier 15	\$0.0	\$0.0	\$0.0
Supplier 16	\$0.0	\$0.0	\$0.0
Supplier 17	\$0.0	\$0.0	\$0.0
Supplier 18	\$0.0	\$0.0	\$0.0
Supplier 19	\$0.0	\$0.0	\$0.0
Supplier 20	\$0.0	\$0.0	\$0.0
Supplier 21	\$0.0	\$0.0	\$0.0
Supplier 22	\$0.0	\$0.0	\$0.0
Supplier 23	\$0.0	\$0.0	\$0.0
Supplier 24	\$0.0	\$0.0	\$0.0
Supplier 25	\$0.0	\$0.0	\$0.0
Supplier 26	\$0.0	\$0.0	\$0.0
Supplier 27	\$0.0	\$0.0	\$0.0
Supplier 28	\$0.0	\$0.0	\$0.0
Supplier 29	\$0.0	\$0.0	\$0.0
Supplier 30	\$0.0	\$0.0	\$0.0